When that 15¢ bolt arrives late, damaged or wrong, production can stop and customers can leave.

That rarely happens when you buy from us.

Here’s why:
If you’re still ordering consumables on your own by checking stock, writing up reqs, getting approvals, shopping the items, and so forth, we can save you time and money with barcode ordering.

We can manage your items through our Point-of-Use Vendor Managed Inventory (VMI) using a smartphone app or you can do it yourself through our Self-Scan offering.

With the VMI program, we help organize your stocking areas and recommend suitable bins.

With both programs, we help identify items to manage and consult with you on minimum and reorder quantities required so you never run out. We print barcode labels and place them on your bins.

Then your savings begins, as shown below. The comparison assumes you issue a blanket PO and stop receiving in items, as most customers do. But that’s up to you.

### TRADITIONAL

<table>
<thead>
<tr>
<th>Traditional Ordering</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Your</strong> Workers – check stock &amp; compile reqs.</td>
</tr>
<tr>
<td><strong>Your</strong> Managers – approve reqs.</td>
</tr>
<tr>
<td><strong>Your</strong> Buyers – quote items.</td>
</tr>
<tr>
<td><strong>Your</strong> Buyers – place orders.</td>
</tr>
<tr>
<td><strong>Your</strong> Receiving Department – receives orders.</td>
</tr>
<tr>
<td><strong>Your</strong> Workers – put away items.</td>
</tr>
<tr>
<td><strong>Your</strong> Accounting Department - matches individual receipts &amp; invoices.</td>
</tr>
<tr>
<td><strong>You</strong> spend hours trying to compile reports on what you ordered.</td>
</tr>
</tbody>
</table>

### OUR PROGRAMS

#### Point-of-Use VMI

- **We** visit periodically to scan bins with insufficient stock.
- **We** deliver and put away items.
- **We** provide comprehensive management reporting to help you track your spend and usage by department and work cells. You see the number of items per department, number of times ordered, possible dead inventory and lots more.

#### Self-Scan

- **You** periodically scan bins with insufficient stock.
- **You** receive products.
- **You** put away products.
- **You** pay same way as with our VMI program.

- **We** provide same reports as with our VMI program.
3 Methods to Process Scans
Whether You or We Manage Supplies

**Fastest Method; Least Control**
Orders go directly from the smartphone/scanner to Atlantic’s computer for processing.
This is the fastest method, which is well suited for multiple point-of-use locations.

**Fast Method; More Control**
Quotes in PDF format are emailed from the smartphone/scanner to you.
Ideal solution where prior approval is required before your quotes are converted to orders.
Limitation is that you must contact us before we can proceed, whether or not changes are necessary.

**Fast Method; Most Control**
Quotes go from the smartphone/scanner to an Atlantic online shopping cart.
You can view and possibly change the quote, then simply release it to us electronically for automatic processing.
This is the fastest way to get approvals and release your orders.
With this technology, we support Punch Out to purchasing portals such as Ariba.

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**2 Same Day Shipping**
Your in-stock fasteners ship same day when you order by 3 PM. So you keep less inventory in stock without the risk of production hiccups.

**3 AS9120B Certified**
More stringent than ISO, AS certification requires traceability, which we achieve electronically through lot control. You get greater accuracy and quicker access to important documents like certs since it’s paired with our imaging system.

**4 Service Level Over 94%**
The percentage of orders we ship on-time, 100% complete consistently averages over 94%. So your assembly lines keep running and customers keep smiling.

**5 Extensive Technical Help**
Face-to-face or through our website, expect unparalleled technical help, from troubleshooting to design.
Accuracy Over 99.9%

Forget about costly returns and assembly line stoppages. Year after year, our accuracy exceeds 99.9%.

$6 Million in Fasteners

Typically, in stock, are the brands and quantities you need, along with Specials for specific customers.

Made-to-Print Services

Sourcing – Come to us with your fastener Specials, stampings, seals and gaskets, forgings, powdered metal, laser cut, hot and cold headed parts - and more. We partner with hundreds of sources worldwide and inspect your parts in our quality lab.

Lean, Just in Time inventory management – Benefit from our volume purchasing while reducing your on hand inventory. Cut waste with our inventory control options that include hold and release blankets for your made-to-print parts and efficient Point-of-Use VMI programs.

Some of the Made-to-Print Parts We Supply to Customers like You:

- Laser Blanking - Stainless
- Thick Laser Blank
- Simple Stamping
- Progressive Stamping
- Rework
- Overseas Assembly
- Machined Parts
- Domestic Assembly
- Powdered Metal
- Cold Heading and Secondaries
- Specialized Coatings
- Deep Drawn
- Forging
- Sealing and Gaskets
Metal fasteners – inch and metric

Anchors

Powers®
Simpson Strong-Tie®
TOGGLER®
Wej-it®

Calk-In™
Chemical
Conical
Double expansion
Drop-In
Epoxy
Hammer drive
Lag shield
Lead
Machine screw expansion
Nail-in
Self-drilling wallboard
Self-drilling masonry
Self-tapping masonry
Single expansion
Sleeve
Sleeve/wedge combo
Spike™
Toggles
Wedge

Bolts

HOLO-KROME®
Infasco®
Nucor®
UNBRAKO®

12 point flange screws
A193, A307, A325, A490
Camrail®
Camtainer®
Carriage
Elevator
Hanger
Hex cap Grades 2, 5, 8
B7 finished/Heavy hex
Hex lag
Hex tap
Lock
Plow
Shaker screen
Square head machine
Step
Stud
T-head

Hardware

Electronic
Captive panel screws
Circuit board supports
Handles & ferrules
Hex jack screws
Insulating washers
Precision shoulder screws
Spacers
Standoffs
Thumbscrews

Industrial
Anchor shackles
Beam & hose clamps
Chain hardware
Eye bolts
Eye nuts
Flanges
Hooks
J-bolts
Lifting eyes
Pad “D” eyes
Peg hooks
Rod ends
S-hooks
Screw eyes
Shackles
Shoulder hooks
Swivel hoist rings
Turnbuckles
U-Bolts
Wire rope fittings

Keystock

Rectangular
Square
Woodruff

Nuts

APM HEXSEAL®
ESNA
SPS FLEXLOC®
GREER®
Nucor®

Acme
Acorn
Allenut®
Cage
Cap
Castle
Clinch
Coupling
Finished hex
Flange
Flat

Heavy hex
Hex machine screw
J-nut
Jack-Nut®
Jam
Keps®
Left hand
Lock
Center
Flange
Flexloc®
Nylon insert
Prevailing torque
Stover®
Top
Top flange
Nut/washer assemblies
Nutsert
Rivkle® elastic
Self-clinching
Serrated flange
Slotted
Spherical flange
Square
Tinnerman®
T-nut
U-nut
Weld
Well-Nut®
Wing

Pins

Groov-Pin
SPIROL®

Western Wire

Clevis
 Cotter
Dowel
Groove
Hitch
Pull-out dowel
Self-clinching
Spiral
Spring
Taper
Threaded taper

Pipe plugs

HOLO-KROME®
UNBRAKO®

Dry-seal®
Levi-seal®

Rivets

Avdel®
POP®

GESIPA®
Huck
Marson®

Blind
Breakstem
Structural
Plastic
Semitubular
Solid
Speed
Threaded inserts
Tubular

Screws

APM HEXSEAL®
Semblex®

Acoustical lag
Binding post
Camrail®
Drywall
Hex lag
Machine
PT®
Rolok®
Self-clinching studs
Self-drilling
Self-piercing
Self-sealing
Self-tapping
Sems
Sheet metal
Tamperproof screws
One-ways
Phillips pin-heads
Socket pin-head
Snake eye® spanners
Torx®
Tri-wing®
Tapitite® (Tri-round)
Tek®
Thumb
Thread cutting
Thread forming
Thread rolling
Torx Plus® machine
U-Drive
Wood

Self-clinching

Bollhoff
Capitive®

Nuts
Panel
Pins
Standoffs
Studs
Socket products

HOLO-KROME®
UNBRAKO®

Button & flat head cap screws
Low head cap screws
Hex wrenches and bits
Pipe plugs
Shoulder screws
Socket cap screws
Socket jam screws
Socket set screws
Square head set screws

Threaded Rod

Acme
Aluminum
B-7, B-16
Brass
Hot dip galvanized
Low carbon left & right hand
Nylon
Stainless types 18-8 & 316

Washers

Backup
Belleville
Bonded neoprene sealing
Conical spring
Countersunk finishing
External tooth
Fender
Flat
Hardened
Hi-collar
Internal tooth
Rivet burrs
Serrated/ribbed lock
Split lock
Spring-wave
Square bevel

Made-to-print Parts

Cast
Clean room hardware
Cold headed
Deep drawn
Hot headed
Laser cut
Molded
Powdered metal
Sealing & Gaskets
Screw machined
Specialized platings, coatings and processes
Springs
Stamped
Waterjet
Wire forms

Threaded inserts

ATLAS®
Avdel®
AVK®
Bollhoff
Helicoil®
Marson®
Sherex

Blind
DK™, DL™ splined
Euroset®
Hexsert®
ITR®
Nutsert®
Plusnut®
Rivkle®
Rivstud®
Squaresert®
Thin sheet nutsert®

Solid
Expansion
Press-in
Self-tapping
Stud
Symmetrical
Tapered
Thermal setting
Ultrasonic
Wire
Free running
Gall-Resistant™
Locking
Oversize
Pipe
 Primer-Free™
Repair kits
Spark plug
Tangless® inserts
Twininserts

Standoffs
Threaded rod
Washers
Wire holding

Industrial supplies

Abrasives

3M
Norton
SAIT

Belts
Coated sheets and rolls
Diamond grade
Discs – Roloc™, Stikit™, PSA, Flap, Fiber
Floor discs, pads, brushes, sweepers
Hand pads/rolls
Scotch-Brite™
Pads
Wheels

Adhesives, Sealants, Caulks

3M
ITW Devcon®
Loctite®

Acrylic caulks
Bonding adhesives
Acrylics
Contact
EPDM
Epoxies

Cleaners

3M

Biodegradable
Electronic
Gasket remover
Hand
Maintenance
Paint stripper
Plastic/glass
Varnish remover
Clean Room
Kimberly-Clark
High-Tech Conversions
Disposable gloves
Garments
Tacky Mats
Wipes
Pre-moist & Dry

Coatings
Alkyd enamels
Anti-slip
Epoxies
Floor coatings
Galvanizing
Polyurethane
Primers & thinners
Rubber
Rust treatments
Water-based enamels

Cutting tools
Champion
Lenox®
Annular cutters
Carbide burs
Carbide inserts
Counterbores
Countersinks
Cutting fluid
Dies
Die stocks
Drill bits
Masonry
Steel
Step
Wood
Drill press – magnetic
End mills
Reamers
Saw blades
Taps
Tap wrenches
Tool bits
Vari-Bit®

Electrical
3M
Molex®
Thomas & Betts®
Connectors
Disconnects
Heat shrink tubing
Terminals
Wire marking books & dispensers

Safety supplies
3M
Kimberly-Clark
PIP
The Safety Zone
Environmental sorbents
Booms and mini booms
Drum covers
Pads
Particulate
Pillows
Rolls
Rugs
Personal safety
Apparel
Ear muffs/plugs
Face shields
Gloves
Hard hats
Respirators
Safety glasses/goggles
Safety-Walk™ traction

Hex wrenches/bits
Apex Tool Group
Bondhus
TAMPERPROOF
WIHA
Balldrivers®
Foldups
Hex bits, drivers, sockets, L-wrenches
Sets
Screwdriver handle
T-handles
Tamperproof

Lubricants
3M
Loctite®
Rustlick™
Anti-seize
Bearing
Dielectric
Dry graphite
Extreme pressure
Food grade
Gear/chain/cable
Hydraulic jack
Moly dry film
Silicone
Synthetic
White lithium

Paint-aerosol/bulk
Krylon®
Sprayon®
Acrylic enamels
Enamels
Epoxies
Latex
Marking
Striping

Rivet guns
Avdel®
Bollhoff
POP®
GESIPA®
Marson®

Springs
Associated Spring
Lee Spring
Belleville Disc
Compression
Torsion

Shaft collars & couplings
Collars
Double split
Heavy profile
Set screw
Single split
Threaded
Couplings
Double split
Rigid
Single split

Storage products
Durham
Bins, boxes & drawers
Plastic
Louvered panel bins
Boxes

Tapes
3M
Loctite®
ATG adhesive transfer
Coated foam
Corrosion protection
Hook and loop
Packaging
Plastic film
Polyester film
Reflective marking
Sealing and insulating
VHB™ 3M
Vinyl electrical
Wire marking

Miscellaneous
Adhesive dispensers
Brass fittings
Concrete repair and grouting
Extractors
Broken bolt
Socket screw
Gauges
Bolt
Screw checkers
Infrared thermometers
Light cure systems
Machining compounds
Magnetic nutsetters
Mold release agents
O-ring making kit
Pipe repair kit
Prussian blue
Thread
Chasers
Inserters/extractors
Stripped repair kit
Tooling components
Wearing compounds

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